

Worldwide Center of Excellence in Smarter Process



Global Presence

Headquarters in Oeiras (Portugal) and offices in Warsaw (Poland), Barcelona (Spain) and London (UK).

Projects all over the world, including Angola, Switzerland, UAE, Germany, France, Chile, Denmark, Colombia, Belgium, Ecuador, United States and Ireland.

Founded in 1997 and integrated with KPMG in 2014, SAFIRA is an IT Professional Services firm known for transforming the way organizations do business with Smarter Process.

SAFIRA has reached an outstanding reputation and acknowledgement in sophisticated and high demanding market segments through its focus on excellence of service, customer satisfaction, and innovative solutions that produce tangible business results. SAFIRA employs a team of 180 IT professionals, holding more than 200 technological and Project Management certifications. The company applies rigorous software engineering processes based on international standards to assure the quality, robustness and security of the software it delivers to customers.

Why SAFIRA



Happy Customers

Projects delivered on-time, on-budget and as promised. Loyalty rank above 90%, according to TNS Prognostics.



End-to-end Support

SAFIRA covers the whole project life cycle, from envision, consulting, solution integration or custom development, deployment, monitoring and maintenance.



Resilient Solutions

SAFIRA's projects and solutions span long years in production, making real return on the investment.



Alliance with Leaders

SAFIRA has strong partnerships with the most recognized IT manufacturers in the world, including IBM, Microsoft, MEGA and Google.



Global Vision

Headquarters in Portugal, offices in Poland, Spain and UK, and projects all over the world. Experience and know-how in different businesses, technologies and cultures.



Motivated and Qualified Team

More than 13.000 hours of annual training and 200 technological and PMI certifications. Best place to work for the 8th year in a row, according to Exame.



Sophisticated and Advanced Offer

BPM, ODM, GRC, Mobile, EA, Claims & Risk Management, Fraud Detection, Collections, Precision Marketing, Cloud Computing, Enterprise Search, Portals & Collaboration.

Partners



Services

Custom Development - Customized systems and applications development

Outsourcing & Nearshoring - Ensuring the best resources, technology and experts not available in your organization

Cloud Development - Migration and consulting services that accelerate the transition to the Cloud

Business Process Management - End-to-end services and solutions to optimize and automate business processes

Enterprise Search - Making your company's internal knowledge as easily accessible as the Web with Google

Technology

IBM - Expert development and consulting services based on IBM BPM technology

MEGA - Enterprise architecture, application portfolio management, and governance, risk & compliance

Microsoft - Windows Azure, SQL Azure and Microsoft Office 365

Google - Internal search engine with the power of Google.com

Quartz, MAESTRO and OFX - Software Factory, Enterprise Service Bus and Financial Information Exchange

Solutions

PaperLesS Express - The fastest way to shift from managing documents to managing business

Enterprise Architecture - Support IT governance, business process improvement and change management, while creating increased business value

BPM Ad-hoc Framework - Configure, deploy, automate and monitor simple processes in a matter of minutes

Risk Bid Management - Improve Quality of Service and reduce manual work by automating the approval process of a large % of bids

Customer Centric Pricing - Convert the commercial price into a scientific process that incorporates business knowledge and client information

Delegation of Authority - Streamline the decision making process and ensure the correct authoritative level according to corporate business rules

BPM Mobile Portal - Organize and extend IBM BPM process applications into mobile devices, enabling your team to stay always connected to the most critical business processes

Portals and Collaboration - Improve your team work and connect the right people to your critical applications

agileFOREX - Set of integrated processes to manage four categories of foreign exchange transactions

Customers

Control Risks



"SAFIRA came to us when we were working with other IBM partners that weren't listening to us. With SAFIRA is about understanding our business, understanding our projects and delivering. It's a real partnership. We have been working in several projects, including automating processes for managing trial subscriptions, new sales and renewals."

Elliot Daly, Head of Business Systems, Control Risks

"The collaboration with SAFIRA proved to be very productive and incredibly efficient. ADENE is always looking for new tools that address market needs and seek to differentiate the Portuguese engineering cluster, fulfilling our mission of serving the entire value chain of energy efficiency in Portugal. The Energy Labelling System (SEEP) has been highly praised by the community of users and we plan to extend its scope to other product categories, besides glass windows. We've already had several approaches from institutions across borders for the internationalization of the platform, which means a lot in this economic climate for all companies involved in its creation and operation."

Filipe Vasconcelos, General Director, ADENE



"The integration of SAFIRA's team with the internal VdA's team, the perception of our goals and the understanding of our limitations were critical to the success of this project. The ratio of user adoption of the new platform is huge and this is also SAFIRA's merit, because it not only managed to deploy the tool, but also to provide the know-how and its added-value."

José Sousa Macedo, Executive Administrator, VIEIRA DE ALMEIDA ADVOGADOS



"We are confident that MICLEAR, as a flexible and customized solution, fully addresses our members needs in terms of reliability, performance and features. It is also our belief that MICLEAR is adequately prepared to meet future challenges. We are very pleased with the outcome of this project."

Sofia Barbosa, Operations Director, OMIClear

Contacts

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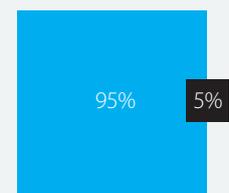
Internal Motivation

- SAFIRA is considered for the 8th year in a row as a 'Best Place to Work', according to an independent study developed by Exame
- SAFIRA belongs to the TOP3 teams with more Microsoft certifications in Portugal
- All SAFIRA's Managers are certified in project management according to PMI best practices
- SAFIRA's employees have more than 13.000 hours of annual training - one of the largest certifications ratios per capita in our market



Customer satisfaction is one of SAFIRA's top priorities. And service improvement a continuous goal.

- Periodic measurement with inquiries evaluation
- Results processed, analyzed and implemented



■ Loyal
■ Accessible

